



QFleet

Queensland Government

3 March 2008

Department of
Public Works

TO WHOM IT MAY CONCERN

My name is John Dwyer and I am the Vehicle Remarketing Manager for QFleet, a commercialised business unit within the Department of Public Works, Queensland Government.

I am providing this reference at the request of Mr Andrew Zachar the Master Franchisee (Queensland) of *nowet waterless carclean*.

As a business priority, QFleet has sought to reduce water consumption across a range of activities but in particular the washing of motor vehicles which has been a major component of water use. Within my role I am responsible for the management of an automotive workshop and in this capacity I have engaged *nowet waterless carclean* to:

- prepare new cars for delivery to clients; and
- waterless detailing and washing of used cars for public presentation and sale.

The company was appointed following a widely advertised public tender process and its proposal was considered by QFleet to be significantly better than other tenderers on both economical and environmental grounds. *nowet waterless carclean* is now engaged under a Standing Offer Arrangement in accordance with Queensland Government procurement policy. Since commencement with QFleet *nowet waterless carclean* has met all requirements and consistently maintained the quality of vehicles presented. The company has also undertaken special projects such as the preparation of vehicles for QFleet presentations to the Queensland Parliament.

QFleet also purchases product from *nowet waterless carclean* for use by staff car washers at another site. The product has proved superior to others that have been used.

I am happy to confirm this reference personally. My contact details are below.

Yours sincerely

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